



Industrial Technology Trends

A Secure Process Intelligence Publication



In the rapidly evolving world of industrial process management, Secure Process Intelligence is leading the charge with its cutting-edge Internet of Things (IoT) solutions. Our focus on **remote telemetry for water and energy assets** has transformed how businesses **proactively manage their operations**. This advanced technology offers unprecedented predictive and proactive decision-making capabilities.

One of our clients in the industrial water sector exemplifies the transformative power of SPI's solution.

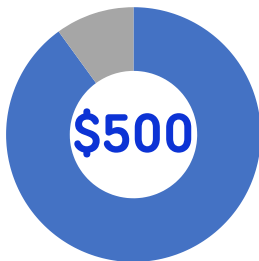
Previously, routine service visits were scheduled without specific data-driven insights, often leading to inefficiency and increased costs. However, **with SPI's innovative remote monitoring system, they now begin each day with a comprehensive report.** This report not only guides them in preparing for service visits but also provides crucial insights into potential issues between scheduled maintenance.

This strategic approach has been nothing short of a **game-changer**, resulting in significant cost savings and enhanced operational efficiency. By having the right information at their fingertips, our client can now tailor each visit with the necessary chemicals and hardware, avoiding unnecessary expenses. This proactive management has also led to **dramatic reductions in downtime costs, which can be as steep as \$500 per day.**

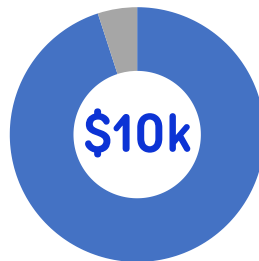
Moreover, the ability to offer enhanced service quality has opened doors to new business opportunities. Our client has leveraged these capabilities to **win contracts worth over \$10,000**, showcasing the potential for significant revenue growth.

Take a look at some of our case studies here: <https://sp-i4.com/industrial-water/>, <https://sp-i4.com/municipal-water/>, <https://sp-i4.com/other-industries/>

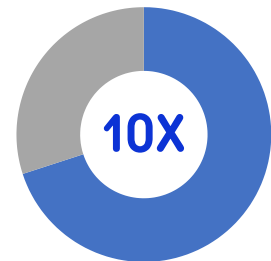
Fast Facts



Daily savings due to
downtime avoidance



Average deal size
upsell



Typical ROI after
investment in SPI system

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